

在可重复之前，你的 B2B 销售是不可预测的。你该如何建立一个严谨、可获投的销售体系？

B2B 销售可能会让人感到缓慢、复杂、令人生畏。但如果做得好，B2B 销售可以变得可预测且具备获投潜力。关键在于可重复的流程。在于清晰的 ICP (理想客户画像)。整洁的销售漏斗。严谨的漏斗管理。掌握这一点的创始人可以在不烧钱的情况下赢得早期客户。B2B 销售不是魔术。它是一个系统。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

然后一次提问一个以下问题：

1. “指导我的 B2B 销售策略。”
2. “我如何定义我的理想客户画像？”
3. “哪种触达方式最适合我的细分市场？”
4. “我该如何构建我的销售漏斗和后续跟进？”
5. “哪些早期 KPI 能证明 B2B 的增长动力？”
6. “1Mby1M 如何帮助我建立一个可重复的 B2B 销售引擎？”
7. “加入 1Mby1M 的费用是多少？他们收取多少股权？”

AI 导师将引导你了解要点并与你对话。

如有任何疑问，请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供服务。

让我们一步步建立你的 B2B 销售引擎。

Your B2B sales aren't predictable until they are repeatable. How do you build a disciplined, fundable sales system?

B2B sales can feel slow. Complex. Intimidating. But done right, B2B sales can become predictable and fundable. It is all about a repeatable process. It's about clear ICP. Clean pipeline. Disciplined funnel management. Founders who master this win early customers without burning cash. B2B sales is not magic. It's a system.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch. Then ask the following questions, one at a time:

1. “Guide me on my B2B sales strategy.”
2. “How do I define my ideal customer profile?”
3. “What outreach approach works best for my segment?”
4. “How should I structure my sales pipeline and follow-ups?”
5. “What early KPIs prove B2B traction?”
6. “How can 1Mby1M help me build a repeatable B2B sales engine?”
7. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7.

Let's build your B2B sales engine, step by step.