

在客户买单之前，你的创业公司不具备获投潜力。服务业务如何在不放弃股权的情况下为你提供种子资金？

服务业务不是干扰。它们是种子资金引擎。只不过，你不是用股权融资，而是用客户的钱，也就是收入来融资。

服务业务让你尽早获得收入，验证问题，并让你生存足够长的时间来开发产品，而无需放弃股权。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

然后一次提问一个以下问题：

1. “我如何利用服务业务来引导我的产品创业公司？”
2. “什么样的服务模式符合我的产品愿景？”
3. “如何避免陷入成为一家纯服务型公司的困境？”
4. “在过渡到产品收入之前，我应该达到哪些里程碑？”
5. “1Mby1M 如何帮助我设计一个从服务到产品的混合战略？”
6. “加入 1Mby1M 的费用是多少？他们收取多少股权？”

AI 导师将引导你了解要点并与你对话。如有任何疑问，请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供 57 种语言服务。

让我们开始吧。

Your startup isn't fundable until customers pay. How can services seed you without giving up equity?

Services are not a distraction. They are a seed funding engine. Except, instead of equity, you are funding with customer money, aka revenue.

Services let you bring in revenue early, validate the problem, and stay alive long enough to build the product without giving up equity.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How can I bootstrap my product startup using services?”
2. “What service model aligns with my product vision?”
3. “How do I avoid getting stuck as a services company?”
4. “What milestones should I hit before transitioning to product revenue?”
5. “How can 1Mby1M help me design a hybrid services-to-product strategy?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.