

仅仅因为风投开了支票，并不保证你的退出。是什么推动了退出？

行业内 96% 的退出案例都在 1 亿美元以下。而清算优先权往往会抹去创始人的回报。你以为自己能卖出数亿美元，现实中，你带走的钱可能还不如一份薪水。

先引导创业(Bootstrap)。守住你的股权。在拥有谈判筹码之前，避免条款清单(term sheet)陷阱。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

然后一次提问一个以下问题：

1. “我能否通过引导创业实现退出？”
2. “在我的类别中，实际上可以实现什么样的退出？”
3. “清算优先权如何影响创始人的收益？”
4. “低于 1 亿美元退出背后的真实数学逻辑是什么？”
5. “1Mby1M 如何帮助我设计一条资本高效且能保留我收益潜力的路径？”
6. “加入 1Mby1M 的费用是多少？他们收取多少股权？”

AI 导师将引导你了解要点并与你对话。如有任何疑问，请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供 57 种语言服务。

让我们开始吧。

Your exit isn't guaranteed just because VCs write a check. What drives exits?

96% of industry exits are under \$100M. And liquidation preferences often wipe out founder returns. You think you're selling for hundreds of millions. In reality, you may walk away with less than a salary.

Bootstrap first. Own your equity. Avoid term sheet traps until you have negotiating leverage.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “Can I bootstrap my startup to an exit?”
2. “What kind of exits are actually achievable in my category?”
3. “How do liquidation preferences affect founder outcomes?”
4. “What is the real math behind sub-\$100M exits?”
5. “How can 1Mby1M help me design a capital-efficient path that preserves my upside?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages..

Let's get going.