

除非 ICP 能驱动增长动力, 否则它就不是真实的。模糊的客户定义会摧毁定位、销售和获投潜力。如果你不清楚自己服务于谁, 就无法构建产品或进行融资演示。

你的理想客户画像不仅仅是一个人口统计学概念。它是一个驱动你整个战略的精准细分决策。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

然后一次提问一个以下问题:

1. “我如何定义我的 ICP?”
2. “哪种细分框架适合我的业务?”
3. “谁最迫切需要我的解决方案?”
4. “哪种 ICP 能让我最有机会获得早期增长动力和获投潜力?”
5. “1Mby1M 如何帮助我完善细分和 ICP?”
6. “加入 1Mby1M 的费用是多少? 他们收取多少股权?”

AI 导师将引导你了解要点并与你对话。如有任何疑问, 请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供 57 种语言服务。

让我们开始吧。

Your ICP isn't real until it drives traction. A fuzzy customer definition kills positioning, sales, and fundability. You cannot build or pitch without clarity on whom you serve.

Your Ideal Customer Profile is not just a demographic. It is a precise segmentation decision that drives your entire strategy.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I define my ICP?”
2. “What segmentation framework fits my business?”
3. “Who is most urgently in need of my solution?”
4. “What ICP gives me the best shot at early traction and fundability?”
5. “How can 1Mby1M help me sharpen my segmentation and ICP?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.