

除非你的定价反映了客户获得的投资回报率(ROI), 否则你的定价就是错误的。你该如何设定既能成交又能规模化的价格?

定价是基于投资回报率的。你可以通过我们的课程学习 1Mby1M 定价方法论。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

然后一次提问一个以下问题:

1. “我该如何微调我创业公司的定价?”
2. “我的收费是否足以反映价值?”
3. “我的定价模式是否支持足够的投资回报率?”
4. “我该如何测试并验证定价假设?”
5. “1Mby1M 如何帮助我优化定价?”
6. “加入 1Mby1M 的费用是多少? 他们收取多少股权?”

AI 导师将引导你了解要点并与你对话。如有任何疑问, 请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供 57 种语言服务。

让我们开始吧。

ROI your customers get. How can you set prices that sell and scale?

Pricing is based on ROI. You can learn the 1Mby1M Pricing Methodology through our curriculum.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I finetune pricing for my startup?”
2. “Am I charging enough to reflect value?”
3. “Does my pricing model support sufficient ROI?”
4. “How can I test and validate pricing assumptions?”
5. “How can 1Mby1M help me optimize pricing?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.

Your pricing is wrong unless it reflects the