

市场并不热爱你的产品。如果没人想要你的产品，现在是转型(Pivot)的时机吗？不要太快下结论。确定转型时机是创业中最艰难的决定之一。转型需要强有力的证据。

来自客户的数据、价值主张的差距、定位的复盘。你需要的是清晰，而不是恐慌。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

提供你的验证结果(或缺乏验证的结果)。

然后一次提问一个以下问题：

1. “我如何知道现在是转型的正确时机？”
2. “哪些证据告诉我现在的发展方向是不可行的？”
3. “根据我已经学到的东西，存在哪些转型选择？”
4. “哪个客户细分展示了最强的吸引力？”
5. “1Mby1M 如何帮助我设计一个严谨、数据驱动的转型？”
6. “加入 1Mby1M 的费用是多少？他们收取多少股权？”

AI 导师将引导你进行分析并与你对话。如有任何疑问，请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供 57 种语言服务。

让我们开始一起剖析这个问题。

The market doesn't love your product. Is

it the time to pivot if nobody wants your product? Not so fast. Timing a pivot is one of the hardest decisions in entrepreneurship. A pivot requires strong evidence.

Data from customers, gaps in value prop, review of positioning. You need clarity, not panic.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Provide your validation results or lack thereof.

Then ask the following questions, one at a time:

1. “How do I know it's the right time to pivot?”
2. “What evidence tells me my current direction is not viable?”
3. “What pivot options exist based on what I've already learned?”
4. “Which customer segment shows the strongest pull?”
5. “How can 1Mby1M help me design a disciplined, data-driven pivot?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the analysis and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's start peeling this onion together.