

除非目标市场能驱动增长动力，否则它就不是真实的。你如何实现定位、定价和 PMF？

宽泛的市场从来不是一种战略。定位、定价和产品市场匹配的基础是一个定义明确的目标市场。如果你不敏锐地定义目标市场，就无法销售、规模化或筹集资金。

登录 [Sramana Mitra 的 Digital Mind AI 导师](#)。

上传你的融资演示文稿或粘贴你的电梯演讲。

然后一次提问一个以下问题：

1. “我如何定义我的目标市场？”
2. “我应该首先追求哪些具体的细分市场？”
3. “我应该以哪个痛点、买家类型和使用案例为先导？”
4. “我的市场是太宽泛、太狭窄，还是框架设定错误？”
5. “1Mby1M 如何帮助我完善细分和滩头阵地战略？”
6. “加入 1Mby1M 的费用是多少？他们收取多少股权？”

AI 导师将引导你了解要点并与你对话。如有任何疑问，请寻求澄清。我们的 AI 导师是私密的、安全的。全天候 24/7 提供 57 种语言服务。

让我们开始吧。

Your target market isn't real until it drives traction. How do you achieve positioning, pricing, and PMF?

A broad market is never a strategy. The foundation of positioning, pricing, and product-market fit is a well-defined target market. If you don't define your target market sharply, you cannot sell, scale, or raise capital.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I define my target market?”
2. “Who are the specific segments I should pursue first?”
3. “What pain point, buyer type, and use case should I lead with?”
4. “Is my market too broad, too narrow, or incorrectly framed?”
5. “How can 1Mby1M help me refine my segmentation and beachhead strategy?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.