

急於籌集資金會扼殺十分之九的初創公司。你該如何建立籌碼並保留所有權？

在獲得籌碼之前，你不應該稀釋自己的所有權。你必須先透過自食其力發展業務，從而獲得談判能力。1Mby1M 加速器專門支持自食其力的創業家。有時是先自食其力，稍後再籌集資金。有時則是透過自食其力達到盈利和規模化，而完全不籌集資金。這兩條路徑在 1Mby1M 中都得到支持。

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上傳你的創業企劃書或貼上你的電梯簡報。

然後依次提出以下問題（每次一個）：

1. 「我如何在不提早籌集資金的情況下實現增長？」
2. 「1Mby1M 與那些以融資為導向的加速器有何不同？」
3. 「單憑自食其力，我可以達到哪些里程碑？」
4. 「1Mby1M 如何在保留我公司完整所有權的同時為我提供指導？」
5. 「加入 1Mby1M 的費用是多少？他們收取多少股權？」

AI 導師將帶領你了解基本要領並與你進行對話。如有任何不明白的地方，歡迎隨時提問。我們的 AI 導師是私密、安全，且提供 57 種語言、全年無休的服務。

我們開始吧。

Rushing to raise money kills 9 out of 10 startups. How can you build leverage and preserve ownership?

You shouldn't dilute your ownership before you achieve leverage. You achieve negotiating power by bootstrapping your business first. The 1Mby1M Accelerator supports bootstrapping entrepreneurs. Sometimes, bootstrapping first, raising money later. Sometimes, bootstrapping to profitability and scale without raising money. Both paths are supported in 1Mby1M.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. "How can I grow without raising money prematurely?"
2. "What makes 1Mby1M different from funding-driven accelerators?"
3. "What milestones can I achieve through bootstrapping alone?"
4. "How can 1Mby1M guide me while preserving full ownership of my company?"
5. "What does it cost to join 1Mby1M? How much equity do they charge?"

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get started.