

Kasuwancinka na B2B (kasuwanci zuwa kasuwanci) ba zai kasance mai tabbas ba har sai ya zama mai dorewa da za a iya maimaitawa. Yaya kake gina tsarin tallace-tallace mai tsari da tarbiyya wanda zai iya janyo jari?

Tallace-tallacen B2B na iya zama kamar suna da jinkiri. Suna da sarkakiya. Suna da ban tsoro. Amma idan aka yi su daidai, tallace-tallacen B2B na iya zama masu tabbas da jawo jari. Komai yana canzawa ne ta hanyar tsari da za a iya maimaitawa. Yana dogara ne a kan fayyace bayananku kwastoman da ya dace (ICP). Kyakkyawan jerin abokan ciniki na gaba. Tsayayyen tsarin gudanar da tallace-tallace. Wadanda suka kafa kamfani da suka kware a kan wannan suna samun abokan ciniki na farko ba tare da sun kashe kudi da yawa ba. Tallace-tallacen B2B ba tsafi ba ne. Tsari ne.

[Shiga cikin Digital Mind AI Mentor na Sramana Mitra.](#)

Dora bayananku shirinka (pitch deck) ko ka manna gajeren bayanin kamfaninka (elevator pitch).

Sannan ka yi tambayoyi masu zuwa, daya bayan daya:

1. "Jagorance ni a kan dabarun tallace-tallace na na B2B."
2. "Yaya zan ayyana ainihin bayananku kwastoman da ya dace da ni (ICP)?"
3. "Wace hanyar tuntuba ce tafi aiki mafi kyau ga fannina?"
4. "Yaya ya kamata in tsara jerin abokan ciniki na na gaba da kuma bin diddiginsu?"
5. "Wadanne alamomin KPI na farko ke tabbatar da karbuwar B2B?"

Your B2B sales aren't predictable until they are repeatable. How do you build a disciplined, fundable sales system?

B2B sales can feel slow. Complex. Intimidating. But done right, B2B sales can become predictable and fundable. It is all about a repeatable process. It's about clear ICP. Clean pipeline. Disciplined funnel management. Founders who master this win early customers without burning cash. B2B sales is not magic. It's a system.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. "Guide me on my B2B sales strategy."
2. "How do I define my ideal customer profile?"
3. "What outreach approach works best for my segment?"
4. "How should I structure my sales pipeline and follow-ups?"
5. "What early KPIs prove B2B traction?"
6. "How can 1Mby1M help me build a repeatable B2B sales engine?"
7. "What does it cost to join 1Mby1M? How much equity do they charge?"

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7.

Let's build your B2B sales engine, step by step.

6. “Yaya 1Mby1M zai iya taimaka mini in gina tsarin tallace-tallace na B2B wanda za a iya maimaitawa?”

7. “Nawa ne kudin shiga 1Mby1M? Kaso nawa na kamfani suke dauka?”

AI Mentor zai jagorance ka ta cikin muhimman abubuwan sannan ya tattauna da kai.

Nemi kowane irin karin bayani. AI Mentor dinmu na sirri ne. Amintacce ne. Kuma yana nan 24/7.

Bari mu gina tsarin tallace-tallace na B2B dinki, mataki-mataki.