

依个B2B销售勒拉做到可复制之前，全谈弗上有可预测性。依要哪能建立一套严谨、符合融资标准个销售体系？

B2B销售感觉起来可能老慢、老复杂、老吓人个。但是只要做法对路，B2B销售是可以变得有规律可循并能吸引融资个。箇核心就是一套可复制个流程。关键在于精准个理想客户画像（ICP）、干净个销售管道，以及严谨个漏斗管理。拿捏住这点个创始人，勒拉不用烧钱个情况下底就能赢得早期客户。B2B销售不是啥个法术，伊是一套系统。

[登录 Sramana Mitra 个 Digital Mind AI 导师系统。](#)

上传依个商业计划书，或者黏贴依个电梯演讲内容。

然后逐个提出下底个问题：

1. “请就我个B2B销售策略给点指导。”
2. “我哪能来界定我个理想客户画像（ICP）？”
3. “对像我箇个细分市场，啥样个触达方式最灵光？”
4. “我应该哪能构建我个销售管道和跟进机制？”
5. “啥个早期KPI指标能够证明B2B个市场牵引力？”
6. “1Mby1M哪能帮我打造一套可复制个B2B销售引擎？”
7. “加入1Mby1M要多少花费？伊拉收取多少股权？”

AI导师会得带依了解核心要点并搭依对话。

有弗懂个地方可以随时问。阿拉个AI导师是私密、安全个，全天候24小时提供服务。

阿拉一步一步来打造依个B2B销售引擎。

Your B2B sales aren't predictable until they are repeatable. How do you build a disciplined, fundable sales system?

B2B sales can feel slow. Complex. Intimidating. But done right, B2B sales can become predictable and fundable. It is all about a repeatable process. It's about clear ICP. Clean pipeline. Disciplined funnel management. Founders who master this win early customers without burning cash. B2B sales is not magic. It's a system.

Log into [Sramana Mitra's Digital Mind AI Mentor.](#)

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “Guide me on my B2B sales strategy.”
2. “How do I define my ideal customer profile?”
3. “What outreach approach works best for my segment?”
4. “How should I structure my sales pipeline and follow-ups?”
5. “What early KPIs prove B2B traction?”
6. “How can 1Mby1M help me build a repeatable B2B sales engine?”
7. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7.

Let's build your B2B sales engine, step by step.