

僅僅因為風險投資人簽了支票，並不意味著你的退出就有了保證。是什麼推動了退出？

行業中 96% 的退出案例都在 1 億美元以下。而清算優先權往往會抹殺創業者的回報。你以為自己能賣出幾億美元，但現實中，你最終拿到的可能比一份薪水還要少。

先自力更生。握緊你的股權。在擁有談判籌碼之前，避免陷入投資條款清單的陷阱。

[登入 Sramana Mitra 的 Digital Mind AI 導師。](#)

上傳你的路演範本或貼上你的電梯演講。

然後逐一提出以下問題：

1. 「我能否通過自力更生帶領初創公司走向退出？」
2. 「在我的領域中，實際上可以實現什麼樣的退出？」
3. 「清算優先權如何影響創業者的回報結果？」
4. 「1 億美元以下退出背後的真實數據計算是怎樣的？」
5. 「1Mby1M 如何幫助我設計一條資本高效且能保留我獲利空間的道路？」
6. 「加入 1Mby1M 的費用是多少？他們收取多少股權？」

AI 導師將引導你了解核心要素並與你對話。有任何不明白的地方都可以要求澄清。我們的 AI 導師是私密、安全，且全年無休以 57 種語言提供服務。

我們開始吧。

Your exit isn't guaranteed just because VCs write a check. What drives exits?

96% of industry exits are under \$100M. And liquidation preferences often wipe out founder returns. You think you're selling for hundreds of millions. In reality, you may walk away with less than a salary.

Bootstrap first. Own your equity. Avoid term sheet traps until you have negotiating leverage.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. "Can I bootstrap my startup to an exit?"
2. "What kind of exits are actually achievable in my category?"
3. "How do liquidation preferences affect founder outcomes?"
4. "What is the real math behind sub-\$100M exits?"
5. "How can 1Mby1M help me design a capital-efficient path that preserves my upside?"
6. "What does it cost to join 1Mby1M? How much equity do they charge?"

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages..

Let's get going.