

Kamfaninka na farko bai cancanci samun tallafi ba face idan abokan ciniki sun biya kudi. Ta yaya ayyukan sabis za su iya samar maka da kudin farawa ba tare da ka bada hannun jari ba?

Ayyukan sabis ba abin raba hankali ba ne. Su injin samar da kudin farawa ne. Sai dai, maimakon hannun jari, kana samar da kudi ne da kudin abokan ciniki, wato kudaden shiga.

Ayyukan sabis suna ba ka damar kawo kudaden shiga da wuri, tabbatar da matsalar, da kuma dorewa tsawon lokaci don gina samfurin ba tare da ka bada hannun jari ba.

[Shiga cikin Sramana Mitra's Digital Mind AI Mentor.](#)

Dora bayan shirinka na kasuwanci ko ka manna takaitaccen bayanin kasuwancinka.

Sannan ka yi tambayoyi masu zuwa, daya bayan daya:

1. "Ta yaya zan iya amfani da dogaro da kai ga kamfani na na farko ta hanyar amfani da ayyukan sabis?"
2. "Wane tsarin sabis ne ya dace da hangen nesa na samfur na?"
3. "Ta yaya zan guji makalewa a matsayin kamfanin samar da ayyukan sabis kawai?"
4. "Wadanne mataakai ya kamata in cimma kafin in koma ga kudaden shiga na samfur?"
5. "Ta yaya 1Mby1M zai iya taimaka mini in tsara dabarun hadaka na sabis-zuwa-samfur?"
6. "Nawa ne kudin shiga 1Mby1M?"

Your startup isn't fundable until customers pay. How can services seed you without giving up equity?

Services are not a distraction. They are a seed funding engine. Except, instead of equity, you are funding with customer money, aka revenue.

Services let you bring in revenue early, validate the problem, and stay alive long enough to build the product without giving up equity.

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Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. "How can I bootstrap my product startup using services?"
2. "What service model aligns with my product vision?"
3. "How do I avoid getting stuck as a services company?"
4. "What milestones should I hit before transitioning to product revenue?"
5. "How can 1Mby1M help me design a hybrid services-to-product strategy?"
6. "What does it cost to join 1Mby1M? How much equity do they charge?"

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.

Hannun jari nawa suke amsa?"

AI Mentor zai jagorance ka ta cikin
muhimman abubuwa kuma ya yi
tattaunawa da kai. Nemi kowane irin
bayani. AI Mentor dinmu na sirri ne.
Amintacce ne. Ana samunsa 24/7 cikin
harsuna 57.

Bari mu fara.