

Startup sampeyan durung bisa didanai nganti para pelanggan mbayar. Kepiye layanan bisa dadi modal awal sampeyan tanpa ngeculake ekuitas?

Layanan dudu gangguan. Iki minangka mesin pendanaan modal awal. Nanging, tinimbang ekuitas, sampeyan nggunakake dhuwit pelanggan, utawa sing diarani pendapatan.

Layanan nggawe sampeyan bisa entuk pendapatan luwih awal, mvalidasi masalah, lan tetep urip cukup suwe kanggo mbangun produk tanpa ngeculake ekuitas.

[Mlebu menyang Digital Mind AI Mentor duweke Sramana Mitra.](#)

Unggah pitch deck sampeyan utawa tempel elevator pitch sampeyan.

Banjur takon pitakonan ing ngisor iki, siji-siji:

1. “Kepiye aku bisa bootstrap startup produkku nggunakake layanan?”
2. “Model layanan apa sing cocog karo visi produkku?”
3. “Kepiye carane supaya ora macet dadi perusahaan layanan?”
4. “Target apa sing kudu dakkasilake sadurunge transisi menyang pendapatan produk?”
5. “Kepiye 1Mby1M bisa mbantu aku ngrancang strategi hibrida layanan-menyang-produk?”
6. “Pira biayane kanggo gabung karo 1Mby1M? Pira ekuitas sing dijaluk?”

AI Mentor bakal nuntun sampeyan liwat prekara-prekara penting lan berdialog karo sampeyan. Takon yen butuh klarifikasi. AI Mentor kita Pribadi. Aman. Kasedhiya 24/7 ing 57 basa. Ayo kita mlaku.

Your startup isn't fundable until customers pay. How can services seed you without giving up equity?

Services are not a distraction. They are a seed funding engine. Except, instead of equity, you are funding with customer money, aka revenue.

Services let you bring in revenue early, validate the problem, and stay alive long enough to build the product without giving up equity.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How can I bootstrap my product startup using services?”
2. “What service model aligns with my product vision?”
3. “How do I avoid getting stuck as a services company?”
4. “What milestones should I hit before transitioning to product revenue?”
5. “How can 1Mby1M help me design a hybrid services-to-product strategy?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.