

除非客戶付錢，否則儂嘅初創公司就還弗具備融資資格。服務哪能勒拉弗出讓股權嘅情況下為儂提供種子資金？

服務弗是干擾項。伊拉是種子資金嘅引擎。只弗過，儂弗是用股權，而是用客戶嘅銅錢（也就是收入）來提供資金。

服務能讓儂及早引入收入、驗證問題，並活得足夠長久來構建產品，而弗需要放棄股權。

[登錄 Sramana Mitra 嘅 Digital Mind AI 導師系統。](#)

上傳儂嘅商業計劃書，或者貼上儂嘅電梯演講。

然後逐個提問下底嘅問題：

1. “我該哪能利用服務來向我嘅產品初創公司提供自力更生嘅資金？”
2. 哪種服務模式符合我嘅產品願景？”
3. “我該哪能避免被因為一家純服務型公司？”
4. “勒拉轉向產品收入之前，我應該達到啥里程碑？”
5. “1Mby1M 哪能幫助我設計一個混合型嘅服務轉產品策略？”
6. “加入 1Mby1M 費用是多少？伊拉扣多少股權？”

AI 導師會引導儂了解要點並同儂對話。有啥弗懂嘅可以隨時要求解釋。我拉嘅 AI 導師是私密、安全嘅。全天候 24/7 提供，支持 57 種語言。

我拉開始吧。

Your startup isn't fundable until customers pay. How can services seed you without giving up equity?

Services are not a distraction. They are a seed funding engine. Except, instead of equity, you are funding with customer money, aka revenue.

Services let you bring in revenue early, validate the problem, and stay alive long enough to build the product without giving up equity.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How can I bootstrap my product startup using services?”
2. “What service model aligns with my product vision?”
3. “How do I avoid getting stuck as a services company?”
4. “What milestones should I hit before transitioning to product revenue?”
5. “How can 1Mby1M help me design a hybrid services-to-product strategy?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.