

依个理想客户画像 (ICP) 勒拉没跑出牵引力之前全弗是真正成立个。模糊个客户界定会得直接扼杀产品定位、销售搭融资前景。勒拉没有搞清爽到底为啥人服务之前，依是没办法做产品或者讲故事个。

依个理想客户画像弗仅仅是一个人口统计学特征。伊是一个精准个市场细分决策，直接驱动依个整个战略。

[登录 Sramana Mitra 个 Digital Mind AI 导师系统。](#)

上传依个商业计划书，或者黏贴依个电梯演讲内容。

然后逐个提出下底个问题：

1. “我应该哪能来界定我个ICP？”
2. “啥样个市场细分框架适合我个业务？”
3. “啥人对解决我箇个方案有个需求顶顶迫切？”
4. “选择啥样个ICP，能让我顶有希望赢得早期牵引力搭融资能力？”
5. “1Mby1M哪能帮我提炼并精准化细分市场搭ICP？”
6. “加入1Mby1M要多少花费？伊拉收取多少股权？”

AI导师会得带依了解核心要点并搭依对话。有弗懂个地方可以随时问。阿拉个AI导师是私密、安全个，全天候24小时提供57种语言服务。

阿拉现在开始。

Your ICP isn't real until it drives traction. A fuzzy customer definition kills positioning, sales, and fundability. You cannot build or pitch without clarity on whom you serve.

Your Ideal Customer Profile is not just a demographic. It is a precise segmentation decision that drives your entire strategy.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I define my ICP?”
2. “What segmentation framework fits my business?”
3. “Who is most urgently in need of my solution?”
4. “What ICP gives me the best shot at early traction and fundability?”
5. “How can 1Mby1M help me sharpen my segmentation and ICP?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.