

除非你嘅定價反映了客戶獲得嘅投資回報率 (ROI) , 否則定價就是錯嘅。你哪能設定能實現銷售和規模化嘅價格?

定價是基於 ROI 嘅。你可以通過我拉嘅課程學習 1Mby1M 嘅定價方法論。

登錄 [Sramana Mitra 嘅 Digital Mind AI 導師系統](#)。

上傳你嘅商業計劃書, 或者貼上你嘅電梯演講。

然後逐個提問下底嘅問題:

1. “我該哪能為我嘅初創公司微調定價?”
2. “我收嘅費用是否足夠反映價值?”
3. “我嘅定價模型是否支持足夠嘅 ROI?”
4. “我該哪能測試和驗證定價假設?”
5. “1Mby1M 哪能幫助我優化定價?”
6. “加入 1Mby1M 費用是多少? 伊拉扣多少股權?”

AI 導師會引導你了解要點並同你對話。有啥弗懂嘅可以隨時要求解釋。我拉嘅 AI 導師是私密、安全嘅。全天候 24/7 提供, 支持 57 種語言。

我拉開始吧。

Your pricing is wrong unless it reflects the ROI your customers get. How can you set prices that sell and scale?

Pricing is based on ROI. You can learn the 1Mby1M Pricing Methodology through our curriculum.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I finetune pricing for my startup?”
2. “Am I charging enough to reflect value?”
3. “Does my pricing model support sufficient ROI?”
4. “How can I test and validate pricing assumptions?”
5. “How can 1Mby1M help me optimize pricing?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.