

除非客戶留下來，否則你並沒有實現產品與市場匹配 (PMF)。你該哪能評估留存率並證明真正嘅市場牽引力？

PMF 和市場牽引力兩者都有可能是暫時嘅。真正嘅 PMF 來自於經過驗證嘅客戶和可衡量嘅留存率。客戶流失是 PMF 嘅殺手。

[登錄 Sramana Mitra 嘅 Digital Mind AI 導師系統。](#)

上傳你嘅商業計劃書，或者貼上你嘅電梯演講。

然後逐個提問下底嘅問題：

1. “我該哪能讓我嘅初創公司實現產品與市場匹配？”
2. “我嘅客戶是否表現出可重複、高速度嘅互動參與？”
3. “我嘅價值主張是否真正引起了共鳴？”
4. “哪些指標能向投資者證明 PMF？”
5. “1Mby1M 哪能幫助我快速且高效地迭代到 PMF？”
6. “加入 1Mby1M 費用是多少？伊拉扣多少股權？”

AI 導師會引導你了解要點並同你對話。有啥弗懂嘅可以隨時要求解釋。我拉嘅 AI 導師是私密、安全嘅。全天候 24/7 提供，支持 57 種語言。

我拉開始吧。

You don't have product-market fit until customers stick. How can you assess retention and prove real traction?

Both, PMF and traction, can be temporary. True PMF comes from validated customers and measurable retention. Churn is a PMF killer.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I achieve product-market fit with my startup?”
2. “Are my customers showing repeatable, high velocity engagement?”
3. “Is my value proposition truly resonating?”
4. “What metrics prove PMF to investors?”
5. “How can 1Mby1M help me iterate to PMF quickly and efficiently?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get started.