

在客戶留存之前，你並沒有實現產品與市場匹配 (PMF)。你該如何評估留存率並證明真正的牽引力？

PMF 和牽引力都可能是暫時的。真正的 PMF 來自於經過驗證的客戶和可衡量的留存率。客戶流失是 PMF 的殺手。

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上傳你的路演範本或貼上你的電梯演講。

然後逐一提出以下問題：

1. 「我該如何讓我的初創公司實現產品與市場匹配？」
2. 「我的客戶是否表現出可重複、高速度的參與度？」
3. 「我的價值主張是否真正引起了共鳴？」
4. 「哪些指標能向投資人證明 PMF？」
5. 「1Mby1M 如何幫助我快速且高效地迭代以達到 PMF？」
6. 「加入 1Mby1M 的費用是多少？他們收取多少股權？」

AI 導師將引導你了解核心要素並與你對話。有任何不明白的地方都可以要求澄清。我們的 AI 導師是私密、安全，且全年無休以 57 種語言提供服務。

我們開始吧。

You don't have product-market fit until customers stick. How can you assess retention and prove real traction?

Both, PMF and traction, can be temporary. True PMF comes from validated customers and measurable retention. Churn is a PMF killer.

Log into [Sramana Mitra's Digital Mind AI Mentor](#).

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. "How do I achieve product-market fit with my startup?"
2. "Are my customers showing repeatable, high velocity engagement?"
3. "Is my value proposition truly resonating?"
4. "What metrics prove PMF to investors?"
5. "How can 1Mby1M help me iterate to PMF quickly and efficiently?"
6. "What does it cost to join 1Mby1M? How much equity do they charge?"

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get started.