

除非客戶付錢，否則儂嘅想法就沒有得到驗證。儂需要證明需求。

想法是弗值錢嘅。驗證才重要。真正嘅驗證來自潛在客戶，而弗是朋友，弗是調查問卷，也弗是主觀假設。

[登錄 Sramana Mitra 嘅 Digital Mind AI 導師系統。](#)

上傳儂嘅商業計劃書，或者貼上儂嘅電梯演講。

然後逐個提問下底嘅問題：

1. “我該哪能驗證我嘅初創公司想法？”
2. “我真正嘅客戶是邊個？”
3. “會有人為此付錢口伐？為啥？”
4. “哪些驗證里程碑對融資資格至關重要？”
5. “勒拉我浪費時間同埋銅錢之前，1Mby1M 哪能幫助我快速驗證？”
6. “加入 1Mby1M 費用是多少？伊拉扣多少股權？”

AI 導師會引導儂了解要點並同儂對話。有啥弗懂嘅可以隨時要求解釋。我拉嘅 AI 導師是私密、安全嘅。全天候 24/7 提供，支持 57 種語言。

我拉開始吧。

Your idea isn't validated until customers pay. You need to prove demand.

Ideas are cheap. Validation is what counts. Real validation comes from prospective customers, not friends, not surveys, not assumptions.

Log into [Sramana Mitra's Digital Mind AI Mentor.](#)

Upload your pitch deck or paste your elevator pitch.

Then ask the following questions, one at a time:

1. “How do I validate my startup idea?”
2. “Who is my real customer?”
3. “Will anyone pay for this and why?”
4. “What validation milestones matter for fundability?”
5. “How can 1Mby1M help me validate quickly before I waste time and money?”
6. “What does it cost to join 1Mby1M? How much equity do they charge?”

The AI Mentor will walk you through the essentials and dialog with you. Ask for any clarification. Our AI Mentor is Private. Safe. Available 24/7 in 57 languages.

Let's get going.